



MARCH
2005

nyail news

THE OFFICIAL NEWSLETTER OF THE NEW YORK ASSOCIATION OF IN-HOUSE LOCKSMITHS, INC.
PO Box 1439, Madison Square Station, New York, NY 10159-1439 646 312-4475
The largest and oldest continuously-active locksmith association in New York City

**NEXT MEETING
WEDNESDAY, MARCH 9, 2005**

55 LEXINGTON AVE (*corner of 24th Street*)
Room 14-285 (14th floor)
The meeting starts at 6:00 PM Please be on time.

**There is NO sponsor this month.
This is our annual membership meeting.**

All members, including reps from our Corporate Sponsors, are welcome.

Several items will be discussed. And the food should be pretty good, too.

LET'S MEET

This month's meeting will have no sponsor. That's not to say we don't like our monthly meeting sponsors, but March is the month that's reserved for members to discuss any subject related to locksmithing or this organization. Do you have any suggestions, comments, or even any complaints? Is there a better way for this association to help you be a better in-house locksmith?

All comments are welcome. Volunteers are also welcome. There are a few small assignments available for anyone that would like to volunteer a small amount of time each month.

GET WELL SOON

A big "Get Well Soon" goes to NYAIL member Mike Stewart and his wife Jackie. Both were involved in a terrible car accident on January 6. Both are recuperating slowly but surely. The accident broke 7 of Mike's ribs, plus internal bleeding.

GET WELL SOON II

Another "get Well Soon" to member Allan Rose, who is recuperating from foot surgery on Feb 3.

UPCOMING MEETINGS

**April 13 - ECM-NY Architectural Hardware
May 11 - Security & Hardware Associates, Inc.
June 8 - IR Security**

DUES

Please support this organization by paying your dues promptly. They should be paid by this meeting.

MLANJ SHOW IN SECAUCUS, NJ

By the time you read this newsletter, the Master Locksmiths Association of New Jersey show in Secaucus will be over. NYAIL is fortunate to have its first-ever booth at this trade show. Several member's including both Wai Kin Ng and Rick Duskwicz will be manning the booth. While a few new members will be nice, our main purpose for this booth is exposure. That can never hurt.

Corporate Sponsor Accredited Lock Supply is offering a free breakfast on Saturday.

MEDECO M3 CLASS ON MAY 21?

Medeco and Accredited are teaming together to offer NYAIL members a free class on Medeco 3. The class would be held at our regular meeting space. We need to know from you if you are interested.

Please contact either Wai at 212 639-7853 or Martin at 212 562-5040.

MENTOR

Rick Duskwicz

In 1981, I was on vacation from an appliance repair company when I came across an ad in the classifieds for a locksmith. The small ad also stated that a trainee would be considered. Mechanical ability needed. It looked interesting, so I gave the number a call. I was asked if I could come in the next day for an interview.

The shop was, um, claustrophobic.

He seemed like a nice man, and after we spoke for about an hour (in between customer interruptions), he offered me the job. He knew that I was on vacation for the week, he wanted me to try it out.

I loved the job immediately. He taught me all kinds of wonderful things. He gave me picks and cylinders without keys and told me he wanted me to bring them in opened.

I went back to my old job at the appliance shop and gave my notice. I was going to be a locksmith!

He gave women the same consideration. Several times in the next couple of years, business would pick up, and he'd advertise for either a skilled locksmith or sometimes a trainee. If a woman applied, he gave her the same chance he'd give any guy.

He got burnt a few times, but that didn't stop him from giving his employees the benefit of the doubt. I remember the hurt in his eyes when he realized one of his employees had taken a small set of sockets. Besides the fact that his father had given him the set, he really liked this employee. It saddened him deeply to have to let him go.

One of my happiest days working for him was about a month into working for him, around the end of the year. I had been taking various tools from his inventory (it was also a small hardware store) with his permission, and always added the tools I took to the list next to the register. When I finally accumulated enough cash to pay for these tools, he told me not to worry about it. "Merry Christmas," he said.

I left his shop about ten years later, for another, more upscale shop that offered me better pay and better benefits.

He retired to Florida about four or five years ago, and we kept in touch via e-mail. I'll never forget the man that gave me a start in this thing called locksmithing. His name? Bob Nagy. A man with a big heart. A man I will always call my mentor.

Bob passed away a few weeks ago. I will truly miss him.

NYAIL CORPORATE MEMBERS

The Corporate Members below have paid for 2005.

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|-------------------------------|------------------------------|-----------------------------------|---------------------|
| Accredited Lock Supply | 800 465-5761 | Medeco Security Locks | 631 451-1951 |
| Dugmore and Duncan | 888 658-3846 ext 2118 | PJ Polke | 973 777-7500 |
| IDN Hardware | 800 837-5625 | Sargent Lock | 203 821-5761 |
| Majestic Lock Co. | 800 441-9324 | Schlage Lock / IR Security | 718 267-7666 |
| Marks USA | 800 526-0233 | Securitech Group | 800 622-LOCK |