



SEPTEMBER
2004

nyail news

THE OFFICIAL NEWSLETTER OF THE NEW YORK ASSOCIATION OF IN-HOUSE LOCKSMITHS, INC.
PO Box 1439, Madison Square Station, New York, NY 10159-1439
The largest and oldest continuously-active locksmith association in New York City.

NEXT MEETING

WEDNESDAY, SEPTEMBER 8

6:00 PM

55 LEXINGTON AVE (corner of 24th Street)

Room 14-280 (14th floor)

The meeting starts at 6:00 PM Please be on time.

**This month's sponsor is Majestic Lock Company.
Majestic Lock's rep Michael Oppis will introduce Paul Strafstrom of
Arrow/Assa/Abloy.
Paul will show Assa high security cylinders and other high quality products.**

ALOA SHOW IN BALTIMORE

The Associated Locksmiths of America convention was held in Baltimore this year. Several NYAIL members attended this show, and made the trip on their own. Wai Kin Ng and Rick Duskiwicz attended as representatives of your organization.

The first day of the show was exciting, with plenty of new products to see. Most of NYAIL's Corporate Sponsors were also participating. After several hours of walking the huge convention floor, we were treated to a Baltimore Orioles game and pre-game buffet by IDN Hardware's Lou Mazza. Although the Orioles lost, it was still an exciting game. Part of the entertainment was provided by Joel Solomon and Joe DeArce, who made no secret of the fact that they were Yankees fans by jumping and screaming for joy whenever the out-of-town scoreboard showed another Yankee run. The usually well-behaved Baltimore residents gave them both a Bronx cheer.

Since both Wai and Rick are ILA members, they were somehow convinced (conned?) by ILA officer John Truempy to proctor an ILA certification test the next morning for three other members.

Afterwards, Wai and Rick were both invited to sit in on the Institutional Locksmiths' Association board meeting, which was run by Tom Negron. We were introduced to Kurt Kleckner, Jim Fragassi, Bob Gress, Victor Lewis, Vernon Kelley, Bob Schuettrumpf and Don O'Shall.

Many of the issues that were discussed are the very same issues that NYAIL members discuss at meetings, although on a larger scale.

CONGRATULATIONS

Congratulations to the following NYAIL members on passing the ILA certification test:

Wai Kin Ng, CIL

Rick Duskiwicz, CIL

Since both members proctored a test in Baltimore, they are now authorized to proctor a second sitting in NYC for NYAIL members.

WORTH REPEATING

The NYAIL officers met in March to discuss possible changes to the way the meetings are run.

A few of the highlights:

1. To be fair to the members who show up on time, the meetings will start by 6:10 PM at the very latest.
2. The meeting's sponsors will be introduced by the Education Coordinators, Martin and Vincent.
3. Officers will be sitting at the front of the room, instead of in the audience.
4. Meetings will continue to be held on Wednesday evenings.
5. At least one volunteer will be recruited each meeting to stay later and help with clean up.

WE NEED A COPY OF YOUR MUG

As discussed at the June meeting, please bring in a 1" x 1" photo of yourself for the long-overdue ID cards. Sam has agreed to create the cards for us.

BROCHURE SUGGESTIONS

If you've thought of any changes or improvements that should be made to our brochure, please bring your ideas to this next meeting.

LOCKSMITH LEDGER

NYAIL has been offered the opportunity to supply information about our association in a regular column in the Locksmith Ledger. Editor Gale Johnson spoke with Rick and Wai and said he would like both NYAIL and the ILA to send any news or articles of interest about our unique associations and members.

A full-page article written by Rick has been printed in this month's Ledger. We believe this is a great opportunity for

all of us. If you have any suggestions about what should be placed in these articles, please let us know.

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2004 CORPORATE MEMBERS (as of September)

Abloy Door Security
Accredited Lock Supply
Ace Lock and Security Supply
Dugmore and Duncan
Fried Brothers, Inc.
IDN Hardware
LP Security Maintenance Corp.
Majestic Lock Co.
Marks USA
Master Lock
M. Zion
Medeco Security Locks
PJ Polke
Rutherford Controls, Inc. (RCI)
Sargent Lock
Schlage Lock / IR Security
Securitech Group
Security Door Controls
Vise Group